

ONE NUMBER.  
ONE DEAL STRUCTURE.

50%

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The asset-value line that decides how a cross-border restructuring is taxed.

ILLUSTRATIVE CASE STUDY

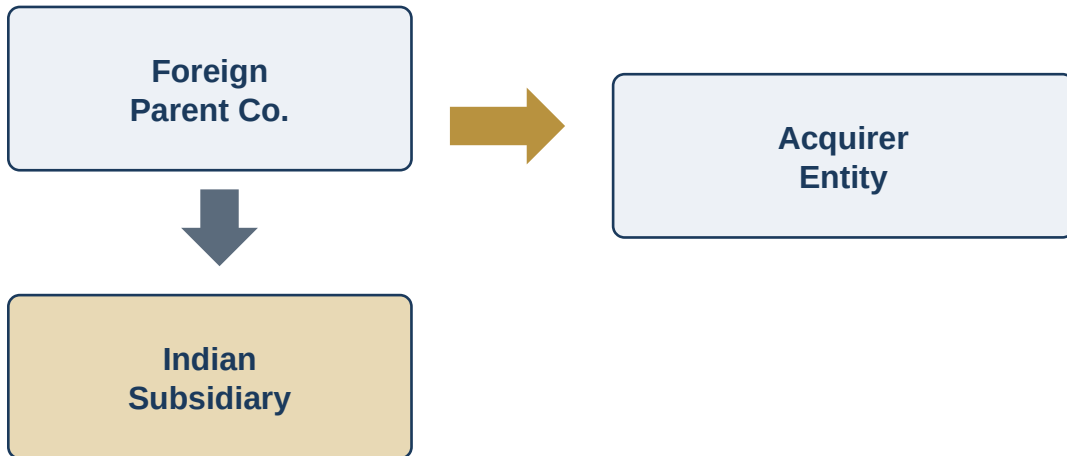
## THE PROBLEM

# Same Goal. Four Routes.

A foreign parent owns an Indian subsidiary.

The parent is being acquired.

The buyer wants the Indian entity too.



**Four ways to get there.**

**Only one number decides which are even available.**



## WHY IT MATTERS

# Get the Structure Wrong, and...

- ➔ **Extra tax exposure may apply**
- ➔ **Reporting obligations can multiply**
- ➔ **Exemptions you assumed were available may not be**

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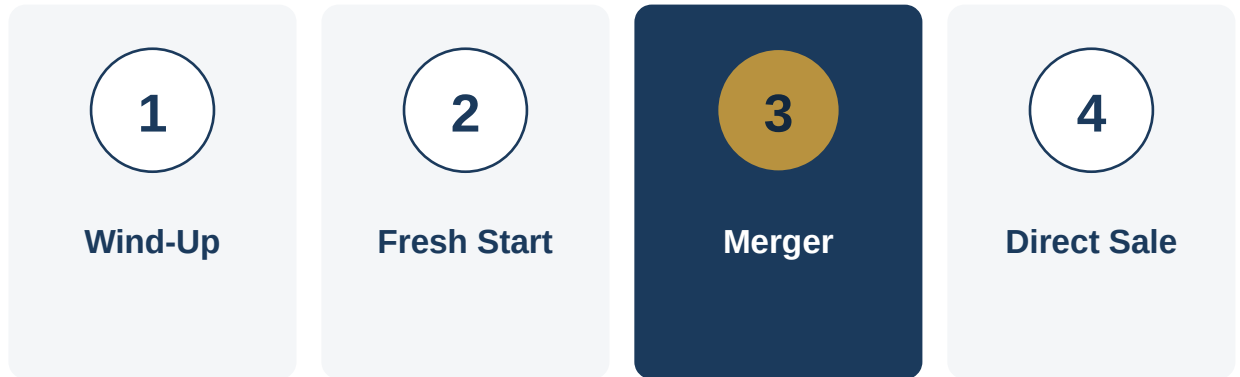
*All from one valuation number.*



## THE KEY INSIGHT

# Four Routes. One Filter.

Four structuring routes exist:

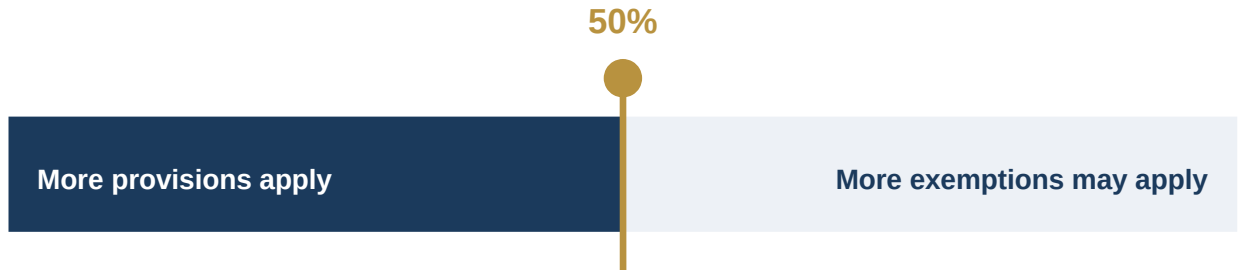


**The 50% test can rule some out before you've compared a single cost.**



## THE COMMON MISTAKE

# “It's a Merger” Isn't “It's Not a Transfer”



**The mistake:** assuming a merger is automatically “not a transfer.”

*It often still is.*

The structuring decision can't be made before the valuation — and it can't be undone after.



## Save This.

1



Value before  
you structure

2



A merger can  
still be a transfer

3



Tax  $\neq$  FEMA  
Check both

4



Cheapest on paper  $\neq$   
cheapest in practice

*Which one have you seen catch a deal team off guard?*

LET'S TALK

**Cross-border restructuring is rarely a tax question alone.**

**Tax. FEMA. Valuation. Execution.**

*All four need to work together.*

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*General principles only — not advice on any specific transaction.*